#### Southington Education Foundation Executive Board Meeting February 11, 2014

#### **Minutes**

#### Attendance:

D. Miceli, J. Galati, B. Pestillo, A. DeBisschop, T. Sheffy, K. DiFusco, B. Hosmer, S. Proffitt, J.Erardi, Rick Veilleux, Jerry Belanger, Michelle LeBrun Griffin

Call to Order: Made by Dawn at 6:30 p.m.

**Approval of Minutes:** Motion made by Beth P. to approve the 1/14/14 minutes. Motion seconded by Beth H. Motion passed.

**Treasurer's Report:** Motion made to accept the treasurer's report as read by Beth P. Motion seconded by Alan. Motion passed.

**Chairman's Report:** There is a new Southington magazine being published. Dawn has been asked to write an article about the SEF for their first issue.

Vice-Chairman's Report: The next Board at Large meeting will be 6:30 on Thursday, March 6 at South End School.

#### **Fundraising:**

The Panera Bread Fundraiser will be held this Saturday, February 15<sup>th</sup> from 4:30-6:30. Please stop in during that time and enjoy a meal, baked good and beverage for \$10. All money raised will be donated to the SEF.

The 4<sup>th</sup> Annual Community Adult Spelling Bee will be held on April 23<sup>rd</sup> at 7pm in the Southington High School auditorium. We have a few teams that have already signed up. Alan has secured Joe Furey, Fox CT Chief Meteorologist, as Bee Master. We may be in need of a judge for the event. Entry forms are available online at www.southingtoneducationfoundation.org

**New Business:** Presentation by Guy Iaccarino with an overview of CiviCRM and how the SEF could benefit from this relationship/data management service.

The presentation is available for viewing on the attached pages.

Motion to Adjourn: Motion made by Beth P. to adjourn and seconded by Dawn. Meeting adjourned at 7:55 p.m.

Next meeting: March 11, 2014 at 6:30 in the Municipal Center

Respectfully submitted,

Bethany Pestillo

Secretary

#### CiviCRM Overview



Guy Iaccarino Greenleaf Advancement

### CiviCRM (civicrm.org)

is a web-based, open source, Constituent Relationship Management (CRM) system geared toward meeting the needs of non-profit groups and other civic-sector organizations.



#### Greenleaf Advancement

(greenleafadvancement.com) in Guilford, CT specializes in implementing, hosting, supporting, and providing training for CiviCRM.



#### Constituent Relationship Management

# Track Communicate Engage

donors, funders, prospects, volunteers, event participants, board members, vendors...

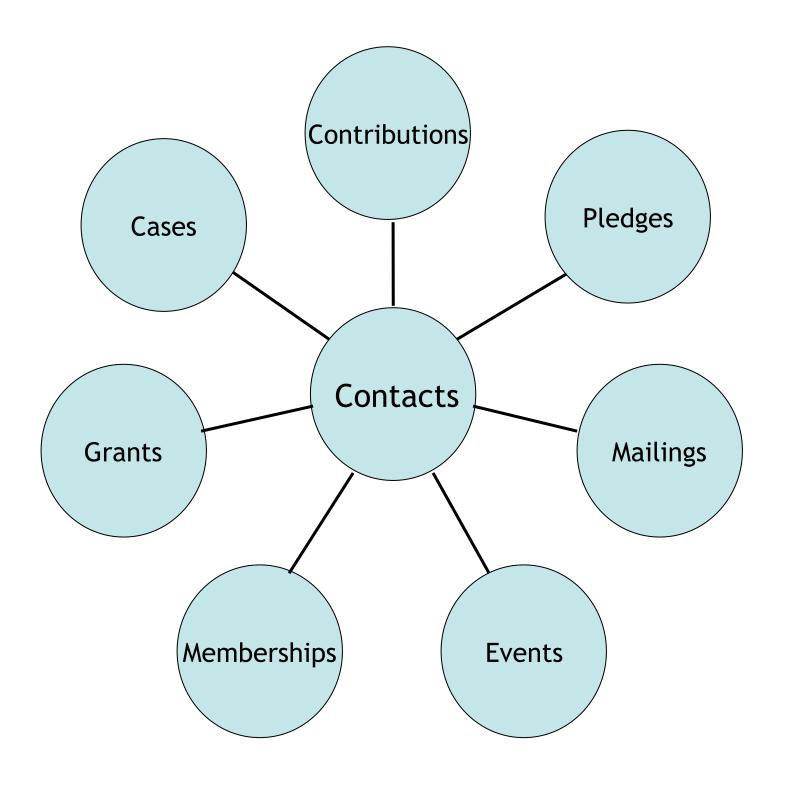


#### Data Types / Modules

- 1. Contacts
- 2. Contributions
- 3. Pledges
- 4. Postal Mailings
- 5. Bulk Email

- 6. Events
- 7. Grants
- 8. Volunteers
- 9. Bulk Texts
- 10.And more....







## Integrate Data and Functions currently spread across many systems: excel spreadsheets, databases, bulk email, event registration, payment providers, and more.



#### Contact Management

- Addresses, Phone, Email
- Demographics
- Relationships
- Communication Preferences
- Log all interactions



#### Fundraising

- Solicitation letters
- Thank you letters
- Gift tracking
- Pledge tracking
- Online giving



#### Communications

- Letters
- Bulk Email
- Individual and Small Group Email
- Bulk Text



#### **Events**

- Registration
- Payments
- Multiple Roles
- Volunteers
- Reminders
- Tell a Friend



- Highly customizable
- Access with web browser
- Website integration
- Configurable access control
- Continually improving



# Key Benefits



# Unified View of Relationship Data

Better relationship management leading to better results



### Reduced Administrative Overhead

Minimize time spent moving data between systems, or worse, moving between systems to find all the data you need



# Lower Total Cost of Ownership

- No per seat charges
- No upgrade fees
- No proprietary software



# Open Source Flexibility

- No vendor lock
- You own the source code
- Join with others to request or fund feature changes



### Training & Support

- Proven implementation process
- Weekly training webinars
- CTCEF staff and other CTCEF users provide additional resource
- Currently serving 11 CT LEF's as well as the CTCEF itself



#### CiviCRM Overview



#### Guy laccarino

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